

## Message Text

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PAGE 01 STATE 049462  
ORIGIN COME-00

INFO OCT-01 AF-10 ISO-00 EB-08 /019 R

DRAFTED BY COM/OED/MEPD/JPHILBRICK/LW  
APPROVED BY EB/OCA/CD:REDAY  
COM/OED/MEPD/LENGLESON  
COM/OED/MEPD/SMCONGER, DIRECTOR  
STATE/AF/W/RKOTT (INFO)  
COM/OIM/RBIDDLE (INFO)

-----035554 250639Z /14

P 250132Z FEB 78  
FM SECSTATE WASHDC  
TO AMEMBASSY LAGOS PRIORITY

UNCLAS STATE 049462

E.O. 11652: N/A

TAGS: BENC, NI

SUBJECT: MAJOR PROJECT: ABESAN

REF: LAGOS 1368

1. MAJOR EXPORT PROJECTS DIVISION USDOC WAS CONTACTED BY TRAVENCA GENERAL CONTRACTING CORPORATION REGARDING SUBJECT PROJECT. DUE TO TRAVEL OF PRINCIPALS, FIRM WAS UNABLE TO RESPOND TO REV. OLUWOLE BY FEBRUARY 23 DEADLINE. FIRM HAS REQUESTED EMBASSY PASS FOLLOWING MESSAGE TO REV. OLUWOLE AS AN EXPRESSION OF INTEREST. REQUEST EMBASSY REPORT TO MEPD WHETHER OLUWOLE WILLING TO CONSIDER TRAVENCA FURTHER. FYI. STARRETT HOUSING CORPORATION NOT AN INEXPENSIVE SYSTEM BUT IS OF GOOD QUALITY AND IS USED BY WELL KNOWN ARCHITECTS SUCH AS SKIDMORE OWINGS AND MERRILL. END FYI.

2. MESSAGE FROM TRAVENCA FOLLOWS: QUOTE  
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DEAR REV. OLUWOLE:

OUR FIRM WISHES TO EXPRESS INTEREST IN THE CONSTRUCTION OF THE ABESAN NEW TOWN PROJECT. WE WOULD APPRECIATE YOUR RESPONSE REGARDING OUR PREQUALIFICATION LISTING AND THE

NECESSARY FOLLOW UP WITH APPROPRIATE NIGERIAN AUTHORITIES.

WE ARE MAKING THIS REQUEST ON BEHALF OF TRAVENCA GENERAL CONTRACTING CORPORATION WHICH IS A PARTNERSHIP BETWEEN OURSELVES AND STARRETT HOUSING CORPORATION OF NEW YORK.

OUR TECHNICAL EXPERTS HAVE A COMPLETE CONSTRUCTION DEVELOPMENT CAPABILITY WHICH INCLUDES TURN KEY PROJECT SERVICES IN ARCHITECTURAL AND ENGINEERING DESIGN, CONSTRUCTION MANAGEMENT, AND GENERAL CONTRACTING.

WE ARE PARTICULARLY INTERESTED IN RESIDENTIAL PROJECTS, AND HAVE SUBSTANTIAL EXPERIENCE WITH BOTH PRE-CAST AND TUNNEL FORM CONCRETE HOUSING CONSTRUCTION IN THE U.S. AND OVERSEAS. AT THIS TIME WE JOINTLY HAVE UNDER WAY OVER 600 MILLION DOLLARS WORTH OF CONSTRUCTION.

LOOKING FORWARD TO YOUR EARLY REPLY. I REMAIN

VERY TRULY YOURS,

T. CONRAD MONTS  
PRESIDENT  
TRAVENCA  
UNQUOTE.

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3. FIRM WILL SEND STANDARD BROCHURES AS CONTAINING DETAILS ON PAST PROJECTS. APPRECIATE EMBASSY INFORM ME PD OF REACTION THIS MESSAGE BY OLUWOLE AS WELL AS OF MESSAGE FROM SIPPICAN SENT EARLIER THIS WEEK. VANCE

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## Message Attributes

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**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
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**Disposition Comment:**  
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**Enclosure:** n/a  
**Executive Order:** N/A  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
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**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014